

Douglas Underkoffler, Imperial Glass Corporation Sales Representative, Papers, ca. 1950-1984, undated A&M 4067

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Title Statement

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Abstract

Papers of Douglas Underkoffler, sales representative of Imperial Glass Corporation of Bellaire, Ohio. Underkoffler was, at one point, based out of Perkasio, Pennsylvania. Imperial became a subsidiary of Lenox in the 1970s before closing in 1984. Collection includes trade catalogs (1980-1983), price lists (1977-1982, undated), inventories (1982-1984), forms (ca. 1950-1984, undated), and advertisements. Trade catalogs include "Imperial Glass by Lenox," in color, with annotations that include prices (1980) and "Imperial Glass: An American Handcrafted Tradition," in color (1982-1983). Forms include order forms, promotional order forms, Return Authorization Agreements, New Account Data Sheets, and Credit Applications (1950s-1980s); most of the forms are blank. Advertisements include pamphlets, brochures, handbills, and mock-up advertisements. Highlights include handbills referencing Imperial's re-issue of Cambridge Glass Company's "Cambridge Arms" centerpieces (ca. 1960s-1970s), and materials relating to Imperial's production of glass for the Metropolitan Museum of Art (undated). The mock-up advertisements were meant to be given to retailers, who could use them to make store-specific newspaper ads for the sale of Imperial Glass items (1979, undated). Also includes corporate logo as it appeared on a shipping box (after it became part of Lenox).

Creator

Underkoffler, Douglas.

Creator

Imperial Glass Corporation

Extent

0.25 Linear Feet Summary: 2 1/2 in. (1 document case, 2 1/2 in.); (1 oversize folder, 17 leaves)

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Keywords

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Underkoffler, Douglas.